

Statewide Collection Development and Vendor Contact Information

May 2009-April 2012

Vendor	Product(s) Available	Cost	General Features	Contact Information
<b>Amazon.com</b>				Account Executive for Corporate Accounts Mr. David Zawatski, 206-266-1651 davidaz@amazon.com
<b>Baker &amp; Taylor Public Libraries</b>	B&T Link	Free	Search B&T database, place orders, receive confirmations	Area Sales Consultant for Public Libraries Mr. Michael Gooding, 800-775-7930 ext 1070 michael.gooding@btol.com
	Title Source 3	\$1,450 annually includes 1 User ID Additional ID's =: 1-9=\$159 per id 10-49= \$139 per id 50+= \$99 per id	The above plus full text reviews	
	X12 and EDIFACT	Free	Interface with most ILS for edi order placement/invoice receipt	
	Customer Initiated Collection Development	\$250.00 per ongoing profile per year (+10.00 per printed list)		
	Vendor Initiated Collection Development	\$150.00 per ongoing profile per year (+10.00 per printed list)		
<b>B&amp;T School Libraries</b>	School Selection	Free	Search B&T database, place orders, receive confirmations	Account Support Consultant for School Libraries Ms. Jill Blades, 800-775-7930, ext 3279 jill.blades@btol.com
<b>B&amp;T Academic/Special Libraries</b>	Same as for public libraries			Library Support Center Rep for Academic/Special Libraries Mr. Travis Kelley, 800-258-3774 travis.kelley@ybp.com
<b>Barnes &amp; Noble</b>				Community Relations Manager Ms. Rachel A. Fawaz, 313-271-0688 crm2253@bn.com
<b>Book House</b>	Online Order Database based on BIP	Free	Search Book House database, place orders	Sales Coordinator Ms. Krista Miller, 800-248-1146 kristam@thebookhouse.com
	X12 and EDIFACT	Free	Interface with most ILS for edi order placement	
<b>Borders</b>				Sales Account Manager Mr. Jon Wiarda, 866-638-2398 jwiarda3@bordersgroupinc.com
<b>Brodart Public Libraries</b>	BIBZ	Free	Search Brodart database; place orders; receive confirmations	Sales Representative Mr. John Dougherty, 800-233-8467 ext 6736 John.Dougherty@brodart.com
	TIPS	\$50.00 per profile/ per month plus \$50-90.00 per month for full text reviews (+\$5.00 per printed list)	The above plus full text reviews; create bib and order lists	
	X12 and EDIFACT	Free	Interface with most ILS for edi order placement/invoice receipt	
<b>Brodart School Libraries</b>	BIBZ	Free	Same as for public libraries	
	TIPS	Same as for public libraries	Same as for public libraries	
	X12 and EDIFACT		Same as for public libraries	

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<b>BWI</b>	TitleTales	Free	Search BWI database; place orders; full text reviews	Regional Account Manager Mr. Wally Jones, 800-888-4478 ext 6314 wally.jones@bwibooks.com
	X12 and EDIFACT	Free	Interface with most ILS for edi order placement/invoice receipt	
<b>Emery-Pratt</b>	emery-pratt.com	Free	Search Emery-Pratt database; place orders	National Sales Director Mr. Avery Weaver, 800-248-3887 ext 123 avery.weaver@emery-pratt.com
	X12 and EDIFACT	Free	Interface with most ILS for edi order placement/invoice receipt	
<b>Follett</b>	Titlewave	Free	Search Follett database; place orders; full text reviews	Resource Account Managers S.E. Michigan Mr. Trevor Daniel, 888-511-5114 ext 3708 Ms. Kim Langenderfer, 888-511-5114, ext 3788
	BISAC, X12, EDIFACT, Onix (XML)	Free	Interface with most ILS for edi order placement/invoice receipt	Resource Account Manager West Michigan Mr. Bob Walli, 888-511-5114, ext 3737 Resource Account Manager N.E. Michigan and U.P. Mr. Bob Whitbeck, 888-511-5114 ext 3823
<b>Ingram</b>	ipage Standard	Free	Search Ingram database; place orders	Account Manager Ms. Colleen Foegle, 800-937-5300 ext 35670 colleen.foegle@ingrambook.com
	ipage Essential	\$96.00/month inc 3 concurrent users	Above plus advanced searching capabilities; cover art; annotations	
	ipage Professional	\$138.00/month inc 3 concurrent users	Above plus full text reviews	
	X12 and EDIFACT	Free	Interface with most ILS for edi order placement/invoice receipt	
<b>Scholastic</b>	scholastic.com/library publishing	Free	Search Scholastic database; place orders	Direct Sales Representative Ms. Michelle Edwards, 313-532-0661 medwards@scholastic.com