

Vendor	Library Category	Hardcover Trade A,J,Y	Softcover Trade A,J,Y	Mass Market A,J,Y	Single Editions	Library Binding	University Press-Trade	Text, Technical, Reference, Small Press
Baker & Taylor	Public	46%	40%	40%	25%	25%	10%	0-5%
Baker & Taylor	School	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Baker & Taylor	Academic	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Baker & Taylor	Special	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Brodart	Public	45%	40%	40%	35%	22%	12%	12%
Brodart	School	45%	40%	40%	35%	22%	12%	12%
Brodart	Academic	45%	40%	40%	35%	22%	12%	12%
Brodart	Special	45%	40%	40%	35%	22%	12%	12%
Emery-Pratt	Public	0-42%	0-42%	0-13%	0-42%	0-42%	0-42%	0-13%
Emery-Pratt	School	0-40%	0-40%	0-10%	0-40%	0-40%	0-40%	0-10%
Emery-Pratt	Academic	0-38%	0-38%	0-14%	0-38%	0-40%	0-14%	0-14%
Emery-Pratt	Special	0-35%	0-35%	0-10%	0-35%	0-35%	0-10%	0-10%
Ingram	Public	45%	38-42%	38-42%	20%	20%	10%	10%
Ingram	School	38%	35%	35%	20%	20%	10%	10%
Ingram	Academic	45%	38-42%	38-42%	20%	20%	10%	10%
Ingram	Special	38%	35%	35%	20%	20%	10%	10%

Vendor	Library Category	Kits	Continuations	Large Print	PlayAway Audio	Playaway View	Spoken Word	BluRay	DVD	Music CD
Baker & Taylor	Public	0-46%	0-46%	0-46%	25.1%	5%	45.5%	30.2%	30.2%	27.6%
Baker & Taylor	School	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Baker & Taylor	Academic	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Baker & Taylor	Special	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Brodart	Public	0-45%	10-40%	0-45%	18%	No Bid	42%	21%	25%	No Bid
Brodart	School	0-45%	10-40%	0-45%	18%	No Bid	42%	21%	25%	No Bid
Brodart	Academic	0-45%	10-40%	0-45%	18%	No Bid	42%	21%	25%	No Bid
Brodart	Special	0-45%	10-40%	0-45%	18%	No Bid	42%	21%	25%	No Bid
Emery-Pratt	Public	0-13%	2%	0-42%	No Bid	0-13%	0-13%	0-13%	No Bid	0-13%
Emery-Pratt	School	0-10%	2%	0-40%	No Bid	0-10%	0-10%	0-10%	No Bid	0-10%
Emery-Pratt	Academic	0-14%	4%	0-40%	No Bid	0-14%	0-14%	0-14%	No Bid	0-14%
Emery-Pratt	Special	0-10%	2%	0-35%	No Bid	0-10%	0-10%	0-10%	No Bid	0-10%
Ingram	Public	0-45%	0-45%	0-45%	20%	No Bid	0-45.2%	28%	28%	20%
Ingram	School	0-38%	0-38%	0-35%	20%	No Bid	0-38%	25%	25%	20%
Ingram	Academic	0-45%	0-45%	0-45%	20%	No Bid	0-45.2%	28%	28%	20%
Ingram	Special	0-38%	0-38%	0-35%	20%	No Bid	0-38%	25%	25%	20%

Free Shipping?	Fuel Surcharge?	Vendor	Library Category	Minimum Order?	Service Charge on Net Titles?	Staff Account?
YES	NO	Baker & Taylor	Public	NO	NO	YES
No Bid	No Bid	Baker & Taylor	School	No Bid	No Bid	No Bid
No Bid	No Bid	Baker & Taylor	Academic	No Bid	No Bid	No Bid
No Bid	No Bid	Baker & Taylor	Special	No Bid	No Bid	No Bid
YES	NO	Brodart	Public	NO	\$3.95*	YES
YES	NO	Brodart	School	NO	\$3.95*	YES
YES	NO	Brodart	Academic	NO	\$3.95*	YES
YES	NO	Brodart	Special	NO	\$3.95*	YES
YES	NO	Emery-Pratt	Public	NO	\$3.50-\$25.00*	YES
YES	NO	Emery-Pratt	School	NO	\$3.50-\$25.00*	YES
YES	NO	Emery-Pratt	Academic	NO	\$3.50-\$25.00*	YES
YES	NO	Emery-Pratt	Special	NO	\$3.50-\$25.00*	YES
YES/See Notes	NO	Ingram	Public	NO	NO	YES
YES/See Notes	NO	Ingram	School	NO	NO	YES
YES/See Notes	NO	Ingram	Academic	NO	NO	YES
YES/See Notes	NO	Ingram	Special	NO	NO	YES

Notes (Taken verbatim from bids)

B&T Notes:

None

Brodart Notes: *"Hardcover, paperback and audio titles in which Brodart receives minimal or no discount and/or the publisher requires prepayment may be discounted at the non-trade discount (10% or 12%) or invoiced at publisher's list price plus a service charge of \$3.95."

Emery-Pratt Notes: *"Materials received from the publisher at little or no discount are adjusted to reflect our actual costs--including shipping and handling charges from the publisher. Adjusted prices vary from \$3.50 to a maximum of \$25.00"

Ingram Notes: Softcover Trade 1 copy/title=38%; 2-4 c/title=40%; 5-9 c/title=41%; 10+c/title=42%

Shipping: Orders will ship for **Public and Academic** libraries FOB Destination with **Ingram-paid freight** from your Ingram designated primary and secondary distribution centers. Orders for **School and Special** libraries will receive two shipments per purchase order FOB Destination with **Ingram-paid freight** from your Ingram designated primary and secondary distribution centers

Contact Info

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Vendor	Library Category	Kits	Continuations	Large Print	PlayAway Audio	PlayAway View	Spoken Word	BluRay	DVD	Music
Barnes & Noble	Public	0-25%	No Bid	No Bid	No Bid	No Bid	0-25%	0-25%	0-25%	0-25%
	School	0-25%	No Bid	No Bid	No Bid	No Bid	0-25%	0-25%	0-25%	0-25%
	Academic	0-25%	No Bid	No Bid	No Bid	No Bid	0-25%	0-25%	0-25%	0-25%
	Special	0-25%	No Bid	No Bid	No Bid	No Bid	0-25%	0-25%	0-25%	0-25%
Follett	Public	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	School	Up to 45%	No Bid	Up to 45%	Catalog Price	Catalog Price	Catalog Price	Catalog Price	Catalog Price	Catalog Price
	Academic	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Special	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Midwest Tape	Public	No Bid	No Bid	No Bid	20%	0%	0%	25%	25%	20%
	School	No Bid	No Bid	No Bid	20%	0%	0%	25%	25%	20%
	Academic	No Bid	No Bid	No Bid	20%	0%	0%	25%	25%	20%
	Special	No Bid	No Bid	No Bid	20%	0%	0%	25%	25%	20%
Perma-Bound Books	Public	See Notes	No Bid	No Bid	0%	0%	0%	0%	0%	0%
	School	See Notes	No Bid	No Bid	0%	0%	0%	0%	0%	0%
	Academic	See Notes	No Bid	No Bid	0%	0%	0%	0%	0%	0%
	Special	See Notes	No Bid	No Bid	0%	0%	0%	0%	0%	0%

Free Shipping?	Fuel Surcharge?	Vendor	Library Category	Minimum Order?	Service Charge on Net Titles?	Staff Account?
		Barnes & Noble	Public School Academic Special			
No Bid	No Bid	Follett	Public	No Bid	No Bid	No Bid
YES	NO		School	NO	NO	YES
No Bid	No Bid		Academic	No Bid	No Bid	No Bid
No Bid	No Bid		Special	No Bid	No Bid	No Bid
YES	NO	Midwest Tape	Public	NO	NO	
YES	NO		School	NO	NO	
YES	NO		Academic	NO	NO	
YES	NO		Special	NO	NO	
YES	NO	Perma-Bound Books	Public	NO	NO	YES
YES	NO		School	NO	NO	YES
YES	NO		Academic	NO	NO	YES
YES	NO		Special	NO	NO	YES

Notes (Taken verbatim from bids)

B&N Notes

A discount higher than 25% may be available for orders with over 100 copies or a total order dollar value of \$2,500 or more

Follett Notes: Follett School Solutions, Inc. website, Titlewave.com, prices reflect discounts off publisher list price up to 45% for trade, paperback, eBooks, and FollettBound books, up to 30% for library binding, and up to 40% for general reference. Follett School Solutions, Inc. offers Playaway Digital Audiobooks, Catalyst digital downloadable audiobooks, Playaway View pre-loaded video players, MP3CDs, Blu-Ray Disc, DVD's, CD's, Read-Along Kits, and Audiocassette titles

Midwest Tape Notes:

None

Perma-Bound Notes: For all four library categories, for all print titles: Up to 30% discount included in catalog/website prices
For all four library categories, for all print titles, additional 2% discount on hardcover bindings; additional 3% discount on Perma-Bound bindings

Barnes & Noble

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Follett

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Midwest Tape

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Perma-Bound

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